日本ホテル&レジデンシャル投資法人

Nippon Hotel & Residential Investment Corporation

To all parties concerned:

[Translation for reference purposes only] August 23, 2024

Real Estate Investment Trust Securities Issuer: Nippon Hotel & Residential Investment Corporation Representative: Takeshi Kirihara, **Executive Director** (Securities Code: 3472) Asset Manager: APA Investment Management Co., Ltd. Representative: Takeshi Kirihara, Chief Executive Officer Tomohiro Honda. Inquiries: Director. Chief Financial Officer Chief Planning & **Coordination Officer** (TEL: +81-3-6262-5456)

Notice Concerning Monthly Disclosure for July 2024

Nippon Hotel & Residential Investment Corporation (the "Investment Corporation") has announced portfolio operating results for July 2024.

- 1. Operational status and KPI of owned facilities
- (1) Utilizing-leisure-time facilities: ryokan, hotels, or other facilities available for or possibly available for lodging, and for baths, resort facilities, amusement parks, or other facilities.

Entire Portfolio

					Period Ending November 30, 2024 (June 1, 2024 to November 30, 2024)				
Data	July 2024 (A)	July 2023 (B)	Change (A-B)	Change	Current Period Total (Cumulative) (C)	Previous Corresponding Period Total (Cumulative) (D)	Change (C-D)	Change	
Room occupancy rate (%)	74.5	73.8	+0.7	+0.9%	72.8	73.8	-1.0	-1.4%	
ADR (yen)	36,151	35,399	+752	+2.1%	32,131	30,892	+1,239	+4.0%	
RevPAR (yen)	26,932	26,124	+808	+3.1%	23,391	22,798	+593	+2.6%	
Sales (mn yen)	896	983	-87	-8.9%	1,411	1,703	-292	-17.1%	

*The difference in sales is due to the impact of two facilities closed for renovation work.

(Ooedo-Onsen Monogatari Premium Kinugawa Kanko Hotel, Ooedo-Onsen Monogatari Premium Atami)

Properties

Property	Data	July 2024 (A)		Change (A-B)	Change	Period Ending November 30, 2024 (June 1, 2024 to November 30, 2024)				
			July 2023 (B)			Current Period Total (Cumulative) (C)	Previous Corresponding Period Total (Cumulative) (D)	Change (C-D)	Change	
Ooedo-Onsen	Room occupancy rate (%)	74.7	75.5	-0.8	-1.1%	69.3	70.0	-0.7	-1.0%	
Monogatari Reoma Resort	ADR (yen)	42,286	40,334	+1,952	+4.8%	35,269	33,296	+1,973	+5.9%	
(Hotel Reoma no Mori)	RevPAR (yen)	31,587	30,452	+1,135	+3.7%	24,441	23,307	+1,134	+4.9%	
	Sales (mn yen)	274	253	+21	+8.3%	425	408	+17	+4.2%	
Quella Orrega	Room occupancy rate (%)	81.3	78.8	+2.5	+3.2%	82.0	80.9	+1.1	+1.4%	
Ooedo-Onsen Monogatari	ADR (yen)	42,913	37,971	+4,942	+13.0%	41,577	33,650	+7,927	+23.6%	
Premium Ico. abimo	RevPAR (yen)	34,888	29,921	+4,967	+16.6%	34,093	27,222	+6,871	+25.2%	
Ise-shima	Sales (mn yen)	95	80	+15	+18.8%	115	146	-31	-21.2%	

	Data		July 2023 (B)	Change (A-B)	Change	Period Ending November 30, 2024 (June 1, 2024 to November 30, 2024)				
Property		July 2024 (A)				Current Period Total (Cumulative) (C)	Previous Corresponding Period Total (Cumulative) (D)	Change (C-D)	Change	
	Room occupancy rate (%)	78.0	79.5	-1.5	-1.9%	76.4	80.5	-4.1	-5.1%	
Ito Hotel New	ADR (yen)	32,535	35,224	-2,689	-7.6%	30,093	32,175	-2,082	-6.5%	
Okabe	RevPAR (yen)	25,377	28,003	-2,626	-9.4%	22,991	25,900	-2,909	-11.2%	
	Sales (mn yen)	90	94	-4	-4.3%	155	165	-10	-6.1%	
Ocado Orecor	Room occupancy rate (%)	95.9	83.2	+12.7	+15.3%	95.9	82.6	+13.3	+16.1%	
Ooedo-Onsen Monogatari	ADR (yen)	43,955	38,782	+5,173	+13.3%	43,955	36,188	+7,767	+21.5%	
Premium	RevPAR (yen)	42,152	32,266	+9,886	+30.6%	42,152	29,891	+12,261	+41.0%	
Atami	Sales (mn yen)	33	78	-45	-57.7%	33	119	-86	-72.3%	
Ocale Orecer	Room occupancy rate (%)	77.8	74.2	+3.6	+4.9%	68.2	70.2	-2.0	-2.8%	
Ooedo-Onsen Monogatari	ADR (yen)	36,278	38,836	-2,558	-6.6%	31,424	32,080	-656	-2.0%	
Toi Marine	RevPAR (yen)	28,224	28,816	-592	-2.1%	21,431	22,520	-1,089	-4.8%	
Hotel	Sales (mn yen)	59	57	+2	+3.5%	87	89	-2	-2.2%	
	Room occupancy rate (%)	73.3	74.8	-1.5	-2.0%	71.0	69.7	+1.3	+1.9%	
Ooedo-Onsen	ADR (yen)	39,606	36,130	+3,476	+9.6%	34,673	29,850	+4,823	+16.2%	
Monogatari Awara	RevPAR (yen)	29,031	27,025	+2,006	+7.4%	24,617	20,805	+3,812	+18.3%	
	Sales (mn yen)	91	82	+9	+11.0%	145	130	+15	+11.5%	
	Room occupancy rate (%)	93.2	90.5	+2.7	+3.0%	96.2	89.7	+6.5	+7.2%	
Ooedo-Onsen	ADR (yen)	31,991	34,898	-2,907	-8.3%	30,157	32,594	-2,437	-7.5%	
Monogatari Ikaho	RevPAR (yen)	29,815	31,582	-1,767	-5.6%	29,011	29,236	-225	-0.8%	
	Sales (mn yen)	38	40	-2	-5.0%	74	73	+1	+1.4%	
Ocale Orecer	Room occupancy rate (%)	88.0	78.0	+10.0	+12.8%	85.3	79.8	+5.5	+6.9%	
Ooedo-Onsen Monogatari	ADR (yen)	29,219	32,187	-2,968	-9.2%	28,246	29,511	-1,265	-4.3%	
Kimitsu-no-	RevPAR (yen)	25,712	25,105	+607	+2.4%	24,093	23,549	+544	+2.3%	
mori	Sales (mn yen)	41	37	+4	+10.8%	73	69	+4	+5.8%	
	Room occupancy rate (%)	49.0	49.2	-0.2	-0.4%	53.9	56.0	-2.1	-3.8%	
Ooedo-Onsen	ADR (yen)	24,699	26,884	-2,185	-8.1%	24,383	24,603	-220	-0.9%	
Monogatari Kounkaku	RevPAR (yen)	12,102	13,226	-1,124	-8.5%	13,142	13,777	-635	-4.6%	
	Sales (mn yen)	46	46	+0	+0.0%	92	93	-1	-1.1%	
Ooedo-Onsen	Room occupancy rate (%)	95.7	76.9	+18.8	+24.4%	95.7	77.8	+17.9	+23.0%	
Monogatari	ADR (yen)	35,496	32,033	+3,463	+10.8%	35,496	28,716	+6,780	+23.6%	
Premium Kinugawa	RevPAR (yen)	33,969	24,633	+9,336	+37.9%	33,969	22,341	+11,628	+52.0%	
Kanko Hotel	Sales (mn yen)	59	135	-76	-56.3%	59	245	-186	-75.9%	
0 1 0	Room occupancy rate (%)	63.8	65.8	-2.0	-3.0%	73.6	74.2	-0.6	-0.8%	
Ooedo-Onsen Monogatari	ADR (yen)	27,552	29,805	-2,253	-7.6%	26,529	27,572	-1,043	-3.8%	
Higashiyama	RevPAR (yen)	17,578	19,611	-2,033	-10.4%	19,525	20,458	-933	-4.6%	
Grand Hotel	Sales (mn yen)	64	76	-12	-15.8%	148	161	-13	-8.1%	

Notes:

1. The Fifteenth Period is from June 1, 2024 to November 30, 2024. This press release presents cumulative data through July 31, 2024.

2. The above data is generally tenant information. However, some data are calculated by APA Investment Management Co., Ltd. based on tenant information. The above data have been compiled using accounting and other standards that differ from those the Investment Corporation applies. It is unaudited, and its accuracy and completeness are not guaranteed. In addition, the above data do not match data presented in materials such as the annual securities report.

 Room occupancy rate is calculated using the following formula and is rounded to the nearest tenth: Room occupancy rate = total rooms sold during the period ÷ total rooms available during the period × 100 (%) However, total rooms available during the period include rooms of which sales are suspended due to renovation work, etc.

4. Average daily rate (ADR) is calculated for a given time period by dividing total room revenue by total rooms sold and is rounded down to the nearest specified unit.

5. Revenue per available room (RevPAR) is calculated for a given time period by dividing total room revenue by total rooms available, and is rounded down to the nearest specified unit. RevPAR can also be calculated by multiplying ADR by the room occupancy rate.

6. Sales is income from guests from the operation of lodging and related businesses, and is rounded down to the nearest million yen.

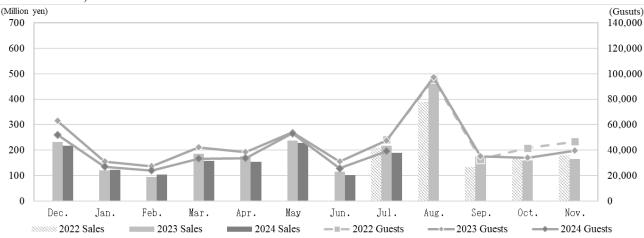
7. Operating results for Ito Hotel New Okabe include Surugatei, which the Investment Corporation does not own.

8. Operating results for Ooedo-Onsen Monogatari Kounkaku include the annex, which the Investment Corporation does not own.

Ooedo-Onsen Monogatari Reoma Resort (New Reoma World): Number of Guests and Sales

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					riod Ending November 30, 2024 e 1, 2024 to November 30, 2024)					
Data	July 2024 (A)	July 2023 (B)	Change (A-B)	Change	Current Period Total (Cumulative) (C)	Previous Corresponding Period Total (Cumulative) (D)	Change (C-D)	Change		
Number of guests	39,361	47,679	-8,318	-17.4%	65,107	78,776	-13,669	-17.4%		
Sales (mn yen)	190	217	-27	-12.4%	292	333	-41	-12.3%		

Reference: Year-on-Year Comparison of Number of Guests and Sales for Ooedo-Onsen Monogatari Reoma Resort (New Reoma World)



Notes:

- 1. Number of guests is the total number of people using New Reoma World during the period.
- 2. The above data is generally tenant information. However, some data are calculated by APA Investment Management Co., Ltd. based on tenant information. The above data have been compiled using accounting and other standards that differ from those the Investment Corporation applies. It is unaudited, and its accuracy and completeness are not guaranteed. In addition, the above data do not match data presented in materials such as the annual securities report.

Additional Notes

- Kinugawa Kanko Hotel was closed from March 1 to July 21, 2024, and Ooedo-Onsen Monogatari Atami was closed from April 8 to July 21, 2024, for facility renovation work, and will reopen on July 22 as Ooedo-Onsen Monogatari Premium Kinugawa Kanko Hotel and Ooedo-Onsen Monogatari Premium Atami, respectively. As a result, ADR and occupancy rates have improved compared to the same month of the previous year, but sales have decreased due to the difference in the number of business days.
- Ooedo-Onsen Monogatari Toi Marine Hotel and Ooedo-Onsen Monogatari Kounkaku saw a decrease in RevPAR compared to the previous year, but sales increased or remained the same due to differences in the number of business days.
- Ooedo-Onsen Monogatari Higashiyama Grand Hotel has seen a decline in sales due to a three-day closure caused by a water outage.
- Due to the heavy rainfall, the number of visitors to Ooedo-Onsen Monogatari Reoma Resort (New Reoma World) has decreased.
- In monthly disclosures up until February 2024, even rooms that were unavailable for sale due to various construction work or other reasons were included in the number of rooms available for sale during the target period. However, from this disclosure onwards, the number of rooms that are unavailable for sale due to various construction work or other reasons will not be included in the number of rooms available for sale due to various construction work or other reasons will not be included in the number of rooms available for sale due to various construction work or other reasons will not be included in the number of rooms available for sale during the target period.
- For the financial results forecasts of the Investment Corporation, please refer to the "Summary of REIT Financial Report for the 16th Fiscal Period" published on July 22, 2024.
- (2) Accommodation facilities: rental houses, student apartments, company dormitories, serviced apartments, shared houses and senior citizen facilities and residences, etc. and other facilities used or capable of being used for residential purposes.

					Period Ending November 30, 2024 (June 1, 2024 to November 30, 2024)				
Data	July 2024 (A)	July 2023 (B)	Change (A-B)	Change	Current Period Period Total (Cumulative) (C)	Previous Corresponding Period Total (Cumulative) (D)	Change (C-D)	Change	
Occupancy rate (%)	97.9	-	-	-	97.7	-	-	-	
Price/tsubo CAM inclusive (yen)	6,756	-	-	-	6,760	-	-	-	

Notes:

- 1. Accommodation facilities are L-Place Miyazakidai, JMR Residence Shin-Osaka, K. Ryokuchi, and Fiel Hakusankoen Niigata Hakusankoen.
- 2. Each occupancy rate is calculated using the following formula and is rounded to the nearest tenth: Monthly occupancy rate = leased area as of the end of the month ÷ total leasable area as of the end of the month × 100 (%) Period cumulative occupancy rate = period cumulative of leased area as of the end of each month ÷ period cumulative of total leasable area as of the end of each month × 100 (%)

* The Investment Corporation's website: <u>https://nhr-reit.com/en/</u>